

## Message Text

UNCLASSIFIED

PAGE 01 BONN 18558 01 OF 02 081040Z  
ACTION HEW-06

INFO OCT-01 EUR-12 ISO-00 OES-07 /026 W  
-----129374 081045Z /10

P R 081028Z NOV 77  
FM AMEMBASSY BONN  
TO SECSTATE WASHDC PRIORITY 2928  
INFO AMEMBASSY LONDON  
AMEMBASSY ROME

UNCLAS SECTION 01 OF 02 BONN 18558

DEPARTMENT PASS HEW/OIA, MR. DAVID HOHMAN

E.O. 11652: N/A  
TAGS: OVIP, SWEL, GW  
SUBJECT: PROPOSED SCHEDULE FOR VISIT OF HEW SECRETARY  
CALIFANO TO BONN

REF: (A) BONN 11359, (B) VAN DER RHOER/HOHMAN TELCONS,  
(C) DR. J. MICHAEL MCGINNIS LETTER OF OCTOBER 21,  
1977 TO DR. A. FRIEDMAN

1. THE FOLLOWING IS THE TENTATIVE SCHEDULE FOR SECRE-  
TARY CALIFANO'S VISIT TO BONN:

WEDNESDAY, NOVEMBER 16

EVENING - ARRIVAL OF SECRETARY CALIFANO AND PARTY AT  
COLOGNE/BONN AIRPORT BY PRIVATE JET OR MILITARY AIR-  
CRAFT. TRANSFER TO STEIGENBERGER HOTEL, BONN. EVENING  
FREE.

THURSDAY, NOVEMBER 17

9:00 A.M. - ARRIVE FEDERAL MINISTRY OF LABOR AND  
SOCIAL AFFAIRS. DISCUSSIONS WITH STATE SECRETARY ANKE  
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FUCHS, AND OTHERS, ON STRUCTURE OF HEALTH SYSTEM,  
COVERAGES, INSURANCE AND HEALTH PLANNING, COST CONTAIN-  
MENT.

12:00 P.M. - WORKING LUNCHEON AT AMBASSADOR'S  
RESIDENCE WITH REPRESENTATIVES OF FEDERAL MINISTRY OF  
LABOR AND SOCIAL AFFAIRS; FEDERAL MINISTRY OF YOUTH,

FAMILY, AND HEALTH; CHANCELLERY; MINISTRY FOR RESEARCH AND TECHNOLOGY. (GUEST LIST TO FOLLOW.)

2:00 P.M. - ARRIVE MINISTRY OF YOUTH, FAMILY, AND HEALTH. DISCUSSIONS WITH STATE SECRETARY HANS-GEORG WOLTERS, PROFESSOR A. STEINBACH (HUMAN HEALTH AND PHARMACEUTICALS), AND OTHERS, ON U.S.-WEST GERMAN HEALTH COOPERATION, ROLE OF PREVENTION, PARAPROFESSIONALS.

3:30 P.M. - ARRIVE FEDERAL ASSOCIATION OF SICKNESS FUNDS IN BONN. DISCUSSIONS WITH SECRETARY-GENERAL HANS TOENS AND MEMBERS OF THE EXECUTIVE BOARD ON STRUCTURE OF THE HEALTH SYSTEM, NEGOTIATION PROCESS, QUALITY ASSURANCE, COST CONTAINMENT, ETC.

6-7:30 P.M. - COCKTAILS HOSTED BY THE AMBASSADOR FOR SECRETARY CALIFANO, GERMAN OFFICIALS AND THEIR WIVES. (GUEST LIST TO FOLLOW.)

FRIDAY, NOVEMBER 18

8:15 A.M. - DEPART FOR COLOGNE. (FYI: DESPITE STRONG REPRESENTATIONS BY EMBASSY, OFFICIALS OF THE ORGANIZATIONS BELOW ARE UNABLE TO COME TO BONN FOR MEETINGS.)

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9:00 A.M. - ARRIVE FEDERAL ASSOCIATION OF SICKNESS FUND PHYSICIANS, COLOGNE. DISCUSSIONS WITH EXECUTIVE BOARD CHAIRMAN DR. HANS MUSCHALLIK; BUSINESS MANAGER DR. ECKART FIEDLER; AND DR. WIRTZBACH ON ROLE IN PHYSICIAN REIMBURSEMENT, FEE STRUCTURE, UTILIZATION REVIEW, QUALITY ASSURANCE.

11:00 A.M. - DEPART COLOGNE FOR DUESSELDORF.

11:30 A.M. - ARRIVE STATE MINISTRY OF LABOR, HEALTH, AND SOCIAL AFFAIRS FOR NORTH RHINE WESTPHALIA. DISCUSSIONS WITH STATE SECRETARY PAUL ARNOLD NELLES AND OTHERS ON MANAGEMENT OF HOSPITAL FACILITIES, HOSPITAL UTILIZATION, CONTROL OF CAPITAL EXPENDITURES, EFFICIENT HEALTH CARE DELIVERY.

1:00 P.M. - LUNCH IN DUESSELDORF AT "ZUM SCHIFFCHEN" RESTAURANT, HOSTED BY AMERICAN CONSUL, DUESSELDORF.

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ACTION HEW-06

INFO OCT-01 EUR-12 ISO-00 OES-07 /026 W  
-----129347 081046Z /10

P R 081028Z NOV 77  
FM AMEMBASSY BONN  
TO SECSTATE WASHDC PRIORITY 2929  
INFO AMEMBASSY LONDON  
AMEMBASSY ROME

UNCLAS SECTION 02 OF 02 BONN 18558

2:30 P.M. - ARRIVE GERMAN HOSPITAL ASSOCIATION,  
DUESSELDORF. DISCUSSIONS WITH GENERAL MANAGER DR.  
HUBERTUS MUELLER, MR. NORDEN, AND OTHERS ON HOSPITAL  
PERSPECTIVES ON COST CONTAINMENT, MANAGEMENT OF  
FACILITIES, CONTROL OF CAPITAL EXPENDITURES, EFFICIENT  
HOSPITAL CARE DELIVERY, ALTERNATIVES TO FLAT RATE PER  
DIEM.

4:00 P.M. - DEPART DUESSELDORF FOR BONN.

5:00 P.M. - ARRIVE STEIGENBERGER HOTEL.

5:30 P.M. - INFORMAL PRESS CONFERENCE WITH AMERICAN  
CORRESPONDENTS, GERMAN SPECIALIZED PRESS, WIRE  
SERVICES AT HOTEL. EVENING FREE.

SATURDAY, NOVEMBER 19

10:00 A.M. - INFORMAL MEETING AT EMBASSY OR HOTEL  
WITH HEALTH REVIEW GROUP FROM GERMAN HOSPITAL,  
PHYSICIANS', AND SICKNESS FUND RESEARCH INSTITUTES.  
DISCUSSION OF MORE EFFICIENT USE OF HOSPITAL RESOURCES,  
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AMBULATORY SERVICES, COST CONTAINMENT, CHANGES IN

THE GERMAN SYSTEM, SUGGESTIONS FOR U.S.

12:00 P.M. - RETURN TO HOTEL

AFTERNOON - DEPARTURE FROM COLOGNE/BONN AIRPORT FOR  
ROME.

2. CONTROL OFFICER IS SCIENCE COUNSELOR DR. ABRAHAM  
FRIEDMAN. OFFICE TELEPHONE: 89 31 87; HOME TELEPHONE:  
37 24 45. ALTERNATE IS SCIENCE OFFICER JAMES VAN DER  
RHOER, OFFICE TELEPHONE: 89 31 86; HOME TELEPHONE:  
37 54 17.  
STOESSEL

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## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Review Withdrawn Fields:** n/a  
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**Subject:** PROPOSED SCHEDULE FOR VISIT OF HEW SECRETARY CALIFANO TO BONN  
**TAGS:** OVIP, SWEL, GE, (CALIFANO, JOSEPH)  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/b836d51f-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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